



# ***Pacific Trustees***

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***Group International***

We are **25...**  
***GROWING STRONGER***

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**Trusted By Everyone, Everywhere**

## **CORPORATE PROFILE**

## **Introduction**

Pacific Trustees Group International (PTGI) has today expanded to become a vibrant trustee group in Malaysia, Labuan and Singapore. Pacific Trustees Berhad, Pacific Trustees (Singapore) Ltd., and Pacific Trustees Labuan Ltd (Pacific Trustees), as members of PTGI has over 25 years of experience and is authorized to offer a full range of trust services to both corporate and individual. Pacific Trustees, licensed trust companies, are qualified and duly registered to act as a licensed Trustee for Conventional Bonds/Sukuk, Unit Trust Funds, Real Estate Investment Trusts (REITs) as well as Private Retirement Scheme (PRS).

**PACIFIC TRUSTEES BERHAD IS REGULATED BY SECURITIES COMMISSION MALAYSIA & COMPANIES COMMISSION OF MALAYSIA.**

**PACIFIC TRUSTEES (SINGAPORE) LTD. IS REGULATED BY MONETARY AUTHORITY OF SINGAPORE.**

**PACIFIC TRUSTEES LABUAN LTD IS REGULATED BY LABUAN FINANCIAL SERVICES AUTHORITY.**

PTGI has adopted an integrated business solution-oriented approach which endeavours to ensure that marketing, promotion and relationship management, documentation and operations are all effectively coordinated to provide cohesive services to our clients. Committed to effectiveness and building good rapport with all parties involved in a transaction, extensive time is devoted to first fully understand the specific needs of each client before matching customized solutions and services that best serves that needs. Such processes produced significant value-creation, enhanced efficiency and speed up execution in the market place.

Pacific Trustees is an independent trust company. Unlike other trust companies, we are not part of any larger institution that may require us to serve competing or conflicting interests. Pacific Trustees has always been able to act independently and professionally without any adverse conflict of interest situation especially in transaction among related parties or within Group of banking companies. This reassurance to act fairly and impartially at all times is a critical role of a trustee as stakeholder safeguarding the interest of its beneficiaries.

### ***CORE STRENGTHS***

- ✓ *Independent trustee, not part of any larger institution that may require us to serve competing interests, thus no conflict of interest.*
- ✓ *Nimble decision making*
- ✓ *Experienced in trustee business*

A team of dedicated qualified professionals with extensive experiences heads Pacific Trustees. To provide and maintain quality services on a continuing basis, every assignment is assigned an experienced Head from inception of a transaction to maturity thereby mitigating a lot of follow through issues which is inherent to every project.

Relatively small with a flat organization structure, Pacific Trustees prides itself for being able to response speedily with innovative solutions to many ad hoc needs that often arise during implementation. By taking a long-term view of its clients and businesses, for instance Pacific Trustees Berhad has acted as Trustee for many interest schemes, especially in Clubs, Time Sharing, Memorial Parks and Investment Schemes, including management and holding of sinking fund and trust fund accounts for the said schemes.

Pacific Trustees have to date provided trust services to more than two hundred (200) Issuers in the market totalling to a nominal value of about RM 426.0 billion

- For the uninitiated, corporate trust mainly deals with a huge range of capital markets transactions for which we provide our trust services. We hold the securities and operate the Designated Accounts in Private Debt Securities, including Asset-Backed Securitisation for bond issuances.
- We have corporate experience that is well-known in the capital market industry and there are very few of our peers or competitors that have already provided the range of services that we already provide or has there been any of our peers or competitors that can provide you with the legal corporate structure analysis and regulation that is solely needed for the dynamic engineering of your corporate financial needs.
- In this dynamic world of evolving transactions and corporate structures, we can provide you with long-term regulation and analysis of the process of managing your corporate financial requirements. We are still trustees for some issues that have been implemented for a long time. In the financial market world, there is no better option than choosing Pacific Trustees.

## **OTHER COMPLEMENTING SERVICES BEYOND TRUST - CORPORATE SERVICES**

PTGI had recently added two Corporate Services entities to enable Pacific Trustees to provide holistic service to our corporate clients in both Malaysia and Singapore.

***PACIFIC TRUSTEES CORPORATE SERVICES SDN BHD IS REGULATED BY COMPANIES COMMISSION OF MALAYSIA.***

***PACIFIC TRUSTEES CORPORATE SERVICES PTE. LTD. IS REGULATED BY ACCOUNTING AND CORPORATE REGULATORY AUTHORITY OF SINGAPORE.***

Our Corporate Services entities serve to complement our trustee services by providing corporate secretarial and advisory services to our clients. These entities specialise in the incorporation of companies (private or public) which will be used as special purpose vehicles for trusts set up/to be set up by the clients. Apart from the normal scope of work as expected for secretarial services, they also provide advisory services on governance practices of companies as well as for certain trust structures.



### **Board of Directors, Malaysia**

We have nine (9) directors with varied experiences and qualifications. Among them are former Chief Judge of Sabah & Sarawak and Federal Court Judge, former Attorney General of Malaysia, former Capital Market Regulator, former Bankers, and a former Advocate & Solicitor. Some of our directors have many years of experiences in the trustee industry.

<b>Name of Directors</b>	<b>Status of Directorships</b>
TAN SRI DATUK AMAR STEVE SHIM LIP KIONG	Chairman (Independent Director)
TAN SRI DATUK SERI PANGLIMA ABDUL GANI PATAIL	Deputy Chairman (Independent Director)
DATO' WAN KAMARUZAMAN BIN WAN AHMAD	Independent Director
Mr. WEE CHOO SAN	Non-Independent Director
En. RAZAK BIN AHMAD	Independent Director
Mr. CHEAH BOON HOE	Non-Independent Director
Ms. ONG KIM ENG	Non-Independent Director
GEORGE CHEAH KEN-LEE	Non-Independent Director
EDWARD CHEAH KEN-SZE	Non-Executive Director Non-Independent Director





### **Board of Directors, Singapore**

We have six (6) directors with varied experiences and qualifications. Among them are former Chief Judge of Sabah & Sarawak and Federal Court Judge, Senior Partner of an established law firm and a former Advocate & Solicitor. Some of our directors have many years of experiences in the trustee industry.

<b>Name of Directors</b>	<b>Status of Directorships</b>
TAN SRI DATUK AMAR STEVE SHIM LIP KIONG	Chairman (Independent Director)
Mr. TAN CHONG HUAT	Deputy Chairman (Independent Director)
Mr. CHEAH BOON HOE	Managing Director, Resident Manager (Non-Independent Director)
Ms. ONG KIM ENG	Non-Independent Director
GEORGE CHEAH KEN-LEE	Non-Independent Director
EDWARD CHEAH KEN-SZE	Executive Director Non-Independent Director



## Our Products & Services:

### ▪ Malaysia ▪ Singapore

#### **INSTITUTIONAL TRUSTEE SERVICES**

**Private Debt Securities**  
(Bond / Sukuk)

**Asset Backed Securitization**

**Interest Scheme**  
(Golf / Non-Golf/ Investment Scheme/ Memorial Park)

**Collective Investment Scheme**  
(Unit Trust / Wholesales Fund / PRS)

**Real Estate Investment Trust (REIT)**

**Trust Funded ESOS / Share Grant Plan**

**Custodian / Escrow Agent**

**Corporate Administration**

**Independent Directors**

**Share Trustee**

#### **PRIVATE WEALTH SERVICES**

- **Pacific WillPlan** (Conventional/ Christian)
- **Pacific WasiatPlan**
- **Executorship/ Administration of Estate**
- **Pacific TrustPlan**
  - ✓ Pacific Insurance Trust (PINT)
  - ✓ Care Trust
  - ✓ Investment Trust
  - ✓ Asset Protection Trust
  - ✓ Private Charitable Trust
  - ✓ Business Succession Trust
  - ✓ Dynasty Trust
  - ✓ Family Office Trust
  - ✓ Charitable Foundation
  - ✓ Labuan Offshore

#### **CORPORATE SERVICES**

**Incorporation of Company/ SPV**

**SPV Administration Services**

**Provision of Registered Office and Correspondence Address**

**Corporate Secretarial Services**

**Provision of Nominee Director/ Nominee Shareholder Services**

**Various License Application (Eg. Banking, Insurance, Leasing, Fund Management, Securities Licensee)**

**Opening Bank Accounts**

**Tax Agent/ Compliance Services (selected jurisdiction only)**

**Accounting Services**

### ▪ Labuan

#### **CORPORATE TRUST**

**Provision of corporate trustee for non-ringgit bond and sukuk, debt capital market**

**Fund trustee and custodian for collective investment scheme/ public mutual fund**

**Fund administration and accounting**

**Escrow agent and/or stakeholders**

#### **WEALTH MANAGEMENT PRODUCTS**

- ✓ Labuan Willplan & Wasiatplan
- ✓ Executorship & Administrator
- ✓ Labuan Trustplan & Amanahplan
- ✓ Labuan Islamic Trust
- ✓ Labuan Private Trust Company
- ✓ Labuan Purpose Trust
- ✓ Labuan Spendthrift/ Protective Trust
- ✓ Labuan Charitable Trust
- ✓ Labuan Foundation

#### **CORPORATE SERVICES**

**Company Incorporation**

**Provision of registered office and correspondence address**

**Company secretarial services**

**Provision of Director and Shareholder services**

**Various license application (Eg. Banking, Insurance, Leasing, Fund Management, Securities Licensee)**

**Opening Bank Accounts**

**Tax Agent/ Compliance Services (selected jurisdiction only)**

**Accounting Services**

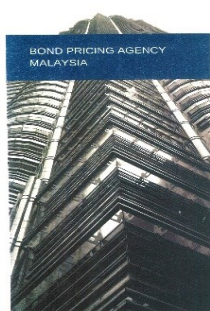
## Our Achievements

### TOP TRUSTEE (Year 2017)

Classification	Total Size
BPAM Bond Market Awards – Top Trustee (Overall) Year 2017	RM38.57 Billion
BPAM Bond Market Awards – Top Trustee (Conventional) Year 2017	RM17.19 Billion
BPAM Bond Market Awards – Top Trustee (Islamic) Year 2017	RM21.37 Billion

### TOP TRUSTEE (Year 2016)

Classification	Total Size
BPAM Bond Market Awards – Top Trustee (Overall) Year 2016	RM33.93 Billion
BPAM Bond Market Awards – Top Trustee (Conventional) Year 2016	RM14.91 Billion
BPAM Bond Market Awards – Top Trustee (Islamic) Year 2016	RM19.02 Billion



BPAM BOND MARKET AWARDS 2018

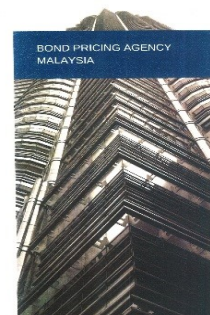
THIS AWARD IS PRESENTED TO  
**PACIFIC TRUSTEES BERHAD**

In recognition of winning the Top Trustee - Conventional category  
Covering rated & non-rated bonds for the calendar year 2017

The annual BPAM Bond Market Awards aims to celebrate and recognize outstanding achievements, innovation and continuous contribution in the single fixed income market

2nd April 2018  
Meor Amri Meor Ayob  
CEO

**OBPA**  
BOND PRICING AGENCY MALAYSIA



BPAM BOND MARKET AWARDS 2018

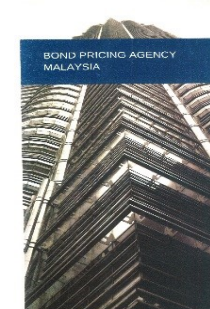
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BPAM BOND MARKET AWARDS 2018

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2nd April 2018  
Meor Amri Meor Ayob  
CEO

**OBPA**  
BOND PRICING AGENCY MALAYSIA

### • TOP TRUSTEE (Year 2018)



**BPAM Bond Market Awards 2019 – Top Trustee by Amount Issued (Conventional)**








### • MOST ACTIVE TRUSTEE (Year 2012) by RAM League Awards



## Our Clients

Moving into our twenty-five (25) years of business, we have served many satisfied clients. Primarily these clients are multinational, government-linked companies and listed corporations and have utilized our services because they believe in working with a world class service provider. The following are some of our major client:




### **Banks/ Financial Institutions:**

- Maybank 
- CIMB Bank Berhad 
- RHB Bank Berhad 
- Affin Bank 
- AmBank Group 
- AmIslamic Bank Berhad 
- AMMB Holdings Berhad 
- UOB Berhad 
- Amcorp Group Berhad 




### **Developers:**

- SP Setia Berhad 
- Mah Sing Group 
- Tropicana Corporation Berhad 
- Malaysian Resources Corporation Berhad 
- Eastern & Oriental Berhad 
- Paramount Corporation Berhad 
- KrisAssets Holdings Berhad 
- Land & General Berhad 
- TRC Synergy Berhad 

### **Telecommunication:**

- Telekom Malaysia Berhad 
- Maxis Berhad 
- Redtone International Berhad 

### **Port/ Marine:**

- Boustead Holdings Berhad 
- Kuching Port Authority 
- Port Klang Authority 



### Asset-Backed Securities:

- AmMortgage One Berhad



- CIMB Investment Bank (CBO One Berhad)



- CIMB Bank (Auto ABS Berhad)



- RCE Capital Berhad



### Insurance Companies:

- Pacific & Orient Insurance



- Etiqua Insurance Berhad



### Steel:

- Ann Joo Resources Berhad



- Hiap Teck Ventures Berhad



### Healthcare:

- KPJ Healthcare Berhad



- Adventa Berhad



### Real Estate Investment Trust:

- Atrium REIT



- KIP REIT



- AmanahRaya



### Others:

- Magnum Corporation Sdn Bhd



- KDU University College Sdn Bhd



- AEON Credit Service (M) Berhad



- ORIX Leasing Malaysia Berhad



- Diners Club Malaysia Sdn Bhd



## CUSTODIAN AGENT / ESCROW AGENT / FACILITY AGENT

• BlackRock		• Pavilion REIT	
• Kenedix Asia Pte Ltd		• Mobile88.com Sdn Bhd / Ipay88.com Sdn Bhd	
• Hitachi eBworx Sdn Bhd		• AEON Credit Service (M) Berhad	
• Kerjaya Prospek Berhad (formerly known as Fututech Berhad)		• WZ Satu Berhad	
• Magnum Berhad		• Flashcash Sdn Bhd	
• Sin Hock Min Foundation		• MKH Berhad	
• Ethis Kapital Sdn Bhd		• Ion Delemen Vacation Club Berhad	
• Finexus Cards Sdn Bhd		• G-Flex Sdn Bhd	
• Stashaway Malaysia Sdn Bhd		• Funnel Technologies Sdn Bhd	
• TopVision Eye Specialist Centre Sdn Bhd		• Sanichi Technology Berhad	
• Kl Eco City Sdn Bhd		• Bumi Armada Berhad	





## EMPLOYEE SHARE OPTION SCHEME (ESOS) / SHARE GRANT PLAN (SGP)

• Malayan Banking Berhad		• Top Glove Corporation Berhad	
• Pestech International Berhad		• Muar Ban Lee Group Berhad	
• Eastern & Oriental Berhad		• VS Industry Berhad	
• Glomac Berhad		• Titan Chemicals Corp. Berhad	

## INTEREST SCHEME –GOLF CLUBS / RECREATIONAL CLUBS

- |  |   |   |   |
|--|---|---|---|
| • Templer Park Golf and Country Club, Selangor D.E.                              |    | • Berjaya Hills Golf & Country Club, Pahang     |    |
| • Cinta Sayang Golf & Country Resort, Kedah                                      |    | • Impian Golf & Country Club, Kajang            |    |
| • Palm Garden Golf Club, Kuala Lumpur  |    | • Perangas Templer Golf Club, Selangor D.E.     |    |
| • Bukit Beruntung Golf & Country Resort, Selangor D. E.                          |    | • Green Acres Golf & Country Resort, Terengganu |    |
| • Royal Palm Springs Golf Club (Kelab Golf Diraja Palm Springs), Negeri Sembilan |    | • Kulim Golf & Country Resort, Kedah            |    |
| • Desaru Golf & Country Resort, Johor  |    | • Cahaya SPK Resort Club, Selangor              |    |
| • Pulau Spring Resort Berhad, Johor  |    | • Meru Valley Golf & Country Club, Perak        |    |
| • Pandan Lake Club, Kuala Lumpur   |   | • Bukit Kinding Resort, Perak                   |    |
| • Lumut International Yacht Club, Perak  |   | • Genting View Resort, Pahang                   |    |
| • Kelab Darul Ehsan, Selangor  |  | • D'Club The Peak, Cheras, Selangor             |    |
| • Bangi Golf Resort, Selangor  |  | • Hornbill Golf & Jungle Club, Kuching, Sarawak |  |

## INTEREST SCHEME –TIMESHARING

- |  |   |   |   |
|--|---|---|---|
| • Legend Worldwide Holidays, Kuantan, Pahang |  | • Genting View Resort, Genting Highland, Pahang |   |
| • Leisure Holidays Berhad                    |  | • Tanco Resorts Berhad                          |  |
| • Sunway International Vacation Club Berhad  |  |   |   |







## INTEREST SCHEME –MEMORIAL PARKS

- |  |   |  |   |
|--|---|--|---|
| • Fairy Park Sdn Bhd, Klang, Seremban, Pagoh |  | • Paradise Memorial Park Berhad, Ipoh, Perak |  |
| • Eternal Memorial Park, Melaka              |  |  |   |

## INTEREST SCHEME –INVESTMENT SCHEME

- |                                  |   |                            |   |
|----------------------------------|---|----------------------------|---|
| • Asia Plantation Capital Berhad |  | ICT Zone Ventures Scheme 2 |  |
|----------------------------------|---|----------------------------|---|

## PRIVATE TRUST BUSINESS PARTNERS

• Kenanga Investment Bank Berhad		• Legacy Advisory Sdn Bhd	
• Affin Hwang Asset Management Berhad		• Brilliant Equity Ventures	
• Philip Wealth Planners Sdn Bhd		• MSI Business Academy	
• Genexus Advisory Sdn Bhd		• Blueprint Planning Sdn Bhd	
• MagniWealth Advisors Sdn Bhd		• Duke Insurance Consultant	
• VKA Wealth Planners Sdn Bhd		• JMR Consultancy Co.	
• Caprich Business Solutions		• SmartTrend Consulting Services	
• Standard Financial Adviser Sdn Bhd		• MFA Wealth Advisory Sdn Bhd	
• Provident Wealth Management Sdn Bhd		• AD Financial Sdn Bhd	
• UPG Wealth Advisory		• Bon & Associates	
• One Power Vision Sdn Bhd		• ADC Wealth Resources Sdn Bhd	
• Million Vision Practitioner Sdn Bhd		• Periyasaamy & Associates	
• Excellentte Consultancy Sdn. Bhd.		• Nexus Insplan Sdn Bhd	



## CONTACT US

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### LABUAN

#### **PACIFIC TRUSTEES LABUAN LTD. (COMPANY NO. LL12148)**

(License No. LT0086)  
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*A Strong Independent Local Trust Company*  
*“Trusted by Everyone, Everywhere”*



**Pacific Trustees**  
*Group International*  
The Trust Company®

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